



# Cape Cod Times Needy Fund



2022

# ANNUAL REPORT

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# A MESSAGE FROM THE EXECUTIVE DIRECTOR



Thank you for being the force behind our mission. Your generosity is the wind in our sails, propelling us forward towards a more caring and connected Cape and Islands. It is with great pleasure and pride that I present to you the 2022 Annual Report of the Cape Cod Times Needy Fund, a testament to our generous and resilient community.

In 2022, we celebrated a significant transition in our leadership. Peter Meyer, our steadfast, compassionate, and unwavering beacon for nearly 30 years, gracefully passed the torch to Anne Brennan, our new Board President. With this change, we embraced not only a new captain but also a new era in our narrative - Anne assumes the role of the Needy Fund's inaugural female Board President in its 86-year voyage of service! And we are fortunate to retain the wise counsel and support of Peter Meyer, as President Emeritus.

With your ongoing support, we are confident that, together, we will continue to positively impact our year-round residents across the Cape & Islands who are experiencing temporary hardships. Your consideration of the Needy Fund when making giving decisions has a ripple effect that touches every corner of our community. You are greatly appreciated!

Susan Johnson, Executive Director



# A MESSAGE FROM THE BOARD PRESIDENT

Many Cape and Islanders residents struggled financially as spiraling inflation drove up the cost of food, home heating oil and housing in 2022. Thankfully, Cape Codders stepped up once again to help -- continuing an 86-year Needy Fund tradition of neighbors helping neighbors.

The disruption caused by the pandemic continued to ripple across the local economy revealing other growing needs such as help with child care costs, medical needs, gas and transportation. The Needy Fund was able to provide emergency financial assistance to those in need because of a record-high \$1,660,067 in contributions – thank you! The emergency financial assistance the Needy Fund provides can make the difference between a family staying in their home or becoming homeless.

Your generous support helped 4,354 fellow Cape Codders and islanders regain financial stability so they can be productive members of our community. And, the dedicated Needy Fund staff made sure all calls for help were answered.

The Needy Fund strives to live up to the generosity of the people who live, work and visit here. The Needy Fund collaborates with other local agencies to form smart partnerships to better assist those in need. The thorough intake process and voucher system used to make payments directly to vendors ensures that contributions are used as intended.

The Needy Fund staff and volunteer Board of Directors are committed and compassionate stewards of the Fund, working hard to be a trusted organization that lives up to donor expectations. Ninety-one percent of contributions goes to Cape Codders and islanders in need.

Cape Cod and the Islands have always been a special place mainly because of the people who live here. It is a region long characterized by residents who answer the call when a neighbor needs help due to job loss, grave illness or financial setback. Because of you, this long-held tradition remains as strong as ever.

Anne Brennan, Board President

# MEET OUR TEAM



**Susan Johnson**

Executive Director



**Lorraine Cabral**

Director of Client Services



**Stephanie Martinez-Greer**  
Director of Development



**Nancy K.**

Intake Counselor



**Martha F.**

Intake Counselor



**Libby M.**

Intake Counselor



**Kim Borowski**

Administrative Assistant



**Aliyah Pires**

Commonwealth Corps Intern



**Mary Stetson**

Commonwealth Corps Intern

## Board of Directors

- Anne Brennan: President
- Peter Meyer: President Emeritus
- Mary Pat Messmer: Vice President
- Stanley W. Hodkinson: Treasurer
- Timothy T. Telman: Secretary

- Dyanne Cooney
- Stephen L. Abbott
- Michael Mecnas
- Judy Walden Scarafile
- Gary Woonteiler
- Allison Makkay Davis
- Sarah A. Turano-Flores
- Joel G. Crowell
- Gerry Desautels

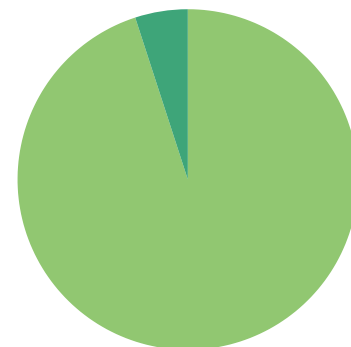


# FINANCIALS

## Revenue

Contributions and Grants	\$1632,416	%	95
Interests and investment income	\$ 78,358	%	5

Interests and Investment income  
5%

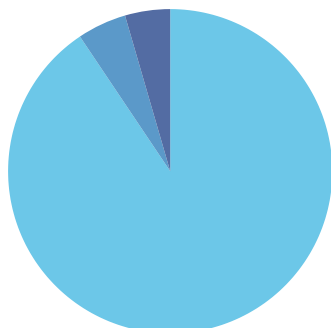


Contributions and Grants  
95%

## Total Revenue

**\$1,710,774 %100**

Management and General  
4.9%



Program Services  
90.6%

## Expenses

Program Service	\$1,556,090	%	90.6
Management and General	\$ 84,496	%	4.9
Fundraising	\$ 77,705	%	4.5

## Total Expenses

**\$1,718,291 % 100**



**Check presented by St Georges Greek  
Orthodox Church for the 2022 Holiday  
Fundraising Campaign.**

# NEIGHBORS WHO CALLED THE NEEDY FUND

43% have a HS Degree or GED  
 23% have some post high school education  
 14% have a 2 or 4 year college degree  
 14% did not graduate high school  
 6% did not report

90% have health insurance  
 3% of callers were veterans  
 23% reported a disability

31% are single parent callers  
 36% are singles living alone  
 14% are two parent families  
 5% are multigenerational households  
 14% did not report

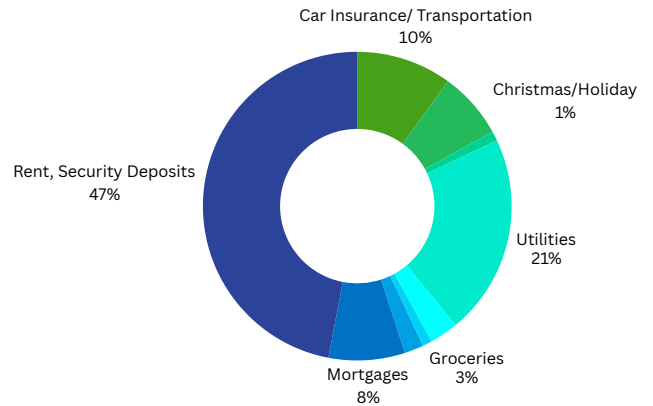
26% reported being employed  
 19% are receiving social security retirement benefits  
 8% report unemployment or worker's comp income  
 28% receive social security disability  
 19% are living off of pensions

19% of callers own their own homes  
 73% rent an apartment or home  
 4% were unsheltered  
 4% are either living at home, in a group home, rent a room or in a shelter

58% reported receiving food stamps  
 19% reported receiving a housing subsidy  
 11% reported being on energy assistance  
 7% of households with children receive a childcare subsidy

# SERVICES

## Types of Services



**Mrs. Neuhaus's project based learning students decorated holiday ornaments and cards to distribute to community members as a way to spread holiday cheer. We are so thankful they chose to work with the Needy Fund on this project!**

# DONORS ACKNOWLEDGMENT

All of this is only possible with the support of our individual supporters, corporate partners and foundation friends. We are grateful to everyone who has supported us in our mission to meet the basic human needs of our neighbors in crisis and we appreciate your efforts more than you know. Right now, we'd like to individually thank our \$1500 and up supporters:

## 1,500+ Donors for 2022 Fund Drive

The Patricia M. Sanford Trust in memory of the Pat Sorenti family and Scott Sanford;\$110,000  
Maureen Wilkens;\$100,000  
From the estate of Alice Janet Defulvio;\$52,570.33  
Cape Cod Five Cents Savings Bank Charitable Foundation;\$50,000  
In memory of Dick and Geoff;\$50,000  
Anonymous;\$50,000  
Gratis Foundation - Philanthropic Services - Wells Fargo Bank NA;\$45,000  
In memory of Armand L. Bruneau,Jr. and Muriel B. Bruneau from the Fund for the Benefit of the Cape  
Cod Times Needy Fund of The Cape Cod Foundation;\$34,346  
St. George Greek Orthodox Church 2022 Annual Charity Golf Tournament;\$34,000  
John and Elaine Brouillard;\$32,000  
Cathy and Jack Brennan;\$25,000  
Thanking all our help and their families from CC  
Construction,Inc.;\$25,000  
Anonymous;\$24,000  
Anonymous;\$22,000  
Jan and Paul Barbas;\$20,150  
Anonymous through Fidelity;\$20,000  
Anonymous through T. Rowe Price Charitable;\$20,000  
Anonymous;\$20,000  
From Dr. and Mrs. James A. Fyfe in honor of K.D.B. Fyfe;\$20,000  
Taylor and Barry;\$20,000  
The TJX Foundation,Inc.;\$20,000  
Anonymous;\$19,749.38  
John and Cathleen McAbee;\$17,000  
Cape Cod Healthcare Senior Team and Executive Assistants;\$15,170  
Cape and Islands United Way;\$15,000  
In thanks for all we have;\$15,000  
In memory of Caroline S Lloyd from James Lloyd;\$15,000  
Anonymous;\$15,000  
Robert Talerman,Edward Bangs Kelley and Elza Kelley Foundation,Inc.;\$15,000  
Anonymous;\$15,000  
Seth and Beth Klarman;\$15,000  
TD Charitable Foundation;\$15,000  
John Officer;\$14,000  
Anonymous through Schwab Charitable;\$10,000  
Vela Foundation;\$10,000  
The Blackbaud Giving Fund on behalf of Santander Bank,N.A. and its donors;\$10,000  
Sharon,Scott,Lisa,Janieva,Kristin,Deirdre and Barry at Bridge Creek Capital Management in West  
Barnstable on behalf of our clients and friends;\$20,000  
Dan and Terese Heintzelman Family Foundation;\$10,000  
Anonymous;\$10,000  
In memory of Mary Beth Lowney Boy;\$10,000  
Malin Family Foundation;\$10,000  
Lyndon Paul Lorusso Charitable Foundation;\$10,000  
Peter and Virginia Farwell;\$10,000  
Santander Bank Charitable Contributions Program;\$10,000  
Scott and Jennifer Miller;\$10,000  
The Donovan Family;\$10,000  
Linda M. Fennell;\$9,000  
Anonymous;\$8,000  
Cape Cod Five Cents Savings Bank;\$8,000  
Wayne and Barbara Miller;\$8,000  
The Bilezikian Family Foundation matching a gift from Doreen Bilezikian;\$7,500  
The Cooperative Bank Of Cape Cod;\$7,500  
The Palmer & Jane D. Davenport Foundation;\$7,500  
Sally Digges and Jim Arnold;\$7,000  
Harwich United Methodist Church Thrift Shop;\$6,000  
In memory of Janet Curley;\$6,000  
Kenneth and Lori Colmer;\$6,000  
Mary K. Frothingham;\$6,000  
Michael Strong;\$6,000  
Cataumet Boats,Inc.;\$5,500  
The Friday Club;\$5,500  
Amos and Tami Pike;\$5,000  
Brazilian Grill,Inc.;\$5,000  
Charles and Martha Clifford;\$5,000  
E. Lee Drinane;\$5,000  
Anonymous;\$5,000  
The Lenox Foundation with Marcia and Frederick Floyd and their children: Kate Floyd Ferraguto, Frederick Floyd Jr., and Charles Floyd;\$5,000  
The Bilezikian Family Foundation;\$5,000  
In honor of Emily Rose and John;\$5,000  
Greg and Jeannie Botsivales;\$5,000  
Palmer and Jane D. Davenport Foundation;\$5,000  
Robert Cuertin Jewelers - in memory of Bob Cuertin;\$5,000  
Lawrence Lynch Corp. Foundation for Charitable Giving of the Cape Cod Foundation;\$5,000  
Linda Cebula and Robert MacCready;\$5,000  
Anonymous;\$5,000  
Ralph and Barbara Smith;\$5,000  
Resa;\$5,000  
Mr and Mrs Robert Goodnow,Jr.;\$5,000  
Anonymous;\$5,000  
Stephen R. Casey and Carlotta Casey Coyne Fund;\$5,000  
The Baupost Group,LLC, matching a gift from Amos Pike;\$5,000  
For all your good works - in memory of Tom Bruno,Jr.;\$5,000  
The estate of William C Snow;\$5,000  
William and Judith Weil;\$5,000  
Scott and Pat Barron;\$4,500

# 1,500+ Donors for 2022 Fund Drive Cont'd

Botello Lumber Co.,\$4,500	Nancy Henseler,\$2,000
Rick and Julie Penn,\$4,060	Peter and Beth Nolan,\$2,000
Ian and Sandra Millen,\$4,000	St. David's Episcopal Church,Special Ministries Committee,\$2,000
Michael and June Daley,\$3,500	In memory of John Joseph Horton from Susan Horton,\$2,000
Anonymous,\$3,459	First Citizens FCU Charitable Foundation,\$1,750
Osterville Christmas Charities,\$3,400	David and Kimberly Sterling,\$1,545
In memory of Margie,\$3,000	In memory of Pat and Ev Horn,\$1,545
John and Susan Littlefield,\$3,000	Michael Flores and Sarah Turano-Flores,\$1,545
Joyce Landscaping,Inc.,\$3,000	Anonymous,\$1,500
The Eleftherakis Family,\$3,000	D. Andrew Boch,\$1,500
Anonymous,\$3,000	Ellen Rifkin Tratt,\$1,500
Steve and Mindy Abbott,\$3,000	Eastern Bank Foundation - Eastern Bank and Eastern Insurance Group,\$1,500
Steve Baker - In memory of Susan Baker,\$3,000	In memory of John H. McIntosh,\$1,500
Davenport Companies,\$2,925	In loving memory of Claire Simmons from Marge,\$1,500
Anonymous,\$2,575	Robert & Elizabeth Betti,\$1,500
David and Julie Doll,\$2,500	Marianne and Bob Hirschman,\$1,500
Anonymous,\$2,500	Joan Graham,\$2,000
Gracia Martore,TEGNA Foundation,\$2,500	In memory of Peggy and Bob Begg,Joe Steele,Shirley Dubois,Donny Froude,Jean Sears,Karen Dubois
Anonymous,\$2,500	Athena Gill,Peg Lamphrey,Harry Kavogian,Joe Plante,Tommy Marshall,Betsy McCullough,Russell Dieter,Marcia Galazzi,Jimmy Roderick,Lucian Perez,Lil Landers,Joe Mahoney,Jeff Perry,Connie Hunter,Christine Eldredge,Claire Shea and Janet Ledoux,\$2,000
Karen and John Townsend,\$2,500	Martore Family,\$2,000
Marc and Karla Greenwald,\$2,500	Holbrook R. & Sarah M. Davis Foundation,Inc.,\$2,000
Michael and Barbara Joly,\$2,500	John and Gail M. Hull Foundation,\$2,000
Sam and Judie Lorusso,\$2,500	Joseph and Faith Buscone,\$2,000
Mr and Mrs Stephen Garzone,\$2,500	The Brazilian Grill,\$2,000
The Burton and Maxine Rice Foundation,\$2,500	In honor of Mark,Tommy,Luke and Alex Steinkrauss from Mark and Barbara
Anonymous,\$2,060	
In memory of Kathy Livingston from Anne Pickart,\$2,000	
Bridget and Robert Burke,\$2,000	
Cape Cod Trailer Storage,\$2,000	
Donald C. McGraw Foundation Family Fund of The Cape Cod Foundation,\$2,000	
Donald Nelson,\$2,000	
In memory of Robert Allard,Tommy Marshall,Mark Hennessy,Connor O'Brien,Jim Donovan,Netta Burchill,Steve Allard,Jeff Perry,Judy Williamson,Karen McSorley,Kellie Bigos,Maryanne Christopher,and Steinkrauss,\$2,000	

## ABOUT THE ORGANIZATION

The Needy Fund has been helping local residents since 1936 and is located right here in Hyannis. Our mission is to provide financial assistance for basic human needs to individuals and families residing on Cape Cod, Martha's Vineyard and Nantucket who are experiencing temporary financial hardships. Last year, the Needy Fund helped 4,354 individuals in 2,400 households on the Cape and Islands, to keep housed, fed, healthy, employed and safe by providing financial assistance for housing, food, medical needs, transportation, moving expenses, scholarships for summer camp and daycare, as well as providing holiday aid to families in need. –Most of the money raised comes from Cape Cod individuals, families, businesses, clubs, civic organizations, schools and faith communities.

**Neighbors helping neighbors – that's what the Needy Fund is all about.**